

Message Text

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ORIGIN EB-03

INFO OCT-01 EA-13 ISO-00 SS-14 NSC-10 NSCE-00 CIAE-00

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DRAFTED BY: CLARKE

APPROVED BY: EB/OCA/REP:LHPOMEROY

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FM SECSTATE WASHDC

TO AMCONSUL HONG KONG

USLO PEKING

C O N F I D E N T I A L STATE 205959

E.O. 11652:

TAGS: ETRD, ENRG, CH, US, FR

SUBJ: U.S. AND FRENCH PETROLEUM EXPLORATION CONTRACTS
WITH PRC

LIMDIS

REF: HONG KONG 10266

1. PER REFTEL REQUEST, GEO SPACE (GS) CONTACTED AND
FOLOWING OBTAINED FROM RAY COX, VP. COX SPENT
SEVEN WEEKS CANTON ALONG WITH MANY OTHER FOREIGN
RIRMS NEGOTIATING WITH TECHIMPORT AND MACHIMPEX
PEOPLE FROM PEKING OWING TO LACK OF HOTEL SPACE,
PEKING, CAUSED BY AAA PING PONG AND 10TH PC.

2. GS SIGNED DOLS 5.6 MILLION CONTRACT WITH TECHIMPORT
FOR SEISMIC FIELD SYSTEMS AND THREE OFFICE PLAYBACK
SYSTEMS FOR PETROLEUM EXPLORATION. PLAYBACK SYSTEMS,
EMBODYING RAYTHEON 704 COMPUTERS SIMILAR TO SYSTEMS
SOLD IN ALBANIA AND USSR, WILL BE LOCATED IN PEKING,
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TACH'ING, AND SOMEWHERE IN GOBI. ALL GS EQUIPMENT

IS FOR ON-LAND EXPLORATION. UNCERTAIN AT THIS
TIME HOW SERIOUS END-USE PROBLEM WILL BE.

3. COMPAGNIE GENERALE GEOPHYSIQUE (CGG), FRANCE
SIGNED DOLS 2 MILLION SERVICE ON SEPT. 26
WITH MACHIMPEX FOR FRENCH SEISMIC VESSEL WITH
FRENCH CREW TO DO OFFSHORE PETROLEUM EXPLORATION.
ANOTHER CGG CONTRACT WITH TECHIMPORT CALLS FOR
DELIVERY OF 10 SERCEL MODEL 328, TRUCK-OUNTED,
FIELD SURVEY SYSTEMS.

4. SERCEL, FRANCE IS NEGOTIATION WITH TECHIMPORT
FOR AN ON-SHORE STATION FOR A TORAN (FRENCH)
NAVIGATION SYSTEM. THIS WOULD BE USED IN
CONJUNCTION WITH CGG SEISMIC SURVEY VESSEL. TOTAL
VALUE ALL FRENCH CONTRACTS ABOUT EQUAL TO GS
CONTRACT.

5. DANISH FIRM RECEIVED CONTRACT FOR SIX VESSELS TO
SERVICE OFFSHORE FACILITIES. KISSINGER

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Message Attributes

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